TONY ADAMS

UNIVERSITY OF DENVER • Denver, CO

UNITED STATES ARMY • Worldwide



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EXECUTIVE SUMMARY

Results-oriented executive with proven record of leading high-performing teams across public and private companies, private equity, franchises, and non-profits. Skilled in creating and executing measurable strategies that drive growth, optimize efficiency, and reduce costs. Experienced in automation and operational improvement with award-winning outcomes. Dedicated to deliver exceptional client experiences. Decorated U.S. Army Veteran.

KEY SKILLS Leadership Innovation Operations Customer Experience Franchising Marketing & Sales | Technology & AI/ML | Growth Strategy & M&A | Software Engineering | Private Equity EXECUTIVE & FOUNDER EXPERIENCE PRESENGAGE (AI CO-PRESENTER STARTUP) • Littleton, CO 2025 - Present CEO, Founder Develop audience engagement technology powered by AI & SMS for in-person, virtual, and recorded presenters. Leverage AI to create frictionless, remarkable audience experiences in 100+ languages globally. TRUVISORY (TECHNOLOGY & CONSULTING FIRM) • Littleton. CO CEO & Chief Results Officer, Founder - Business & Technology Consultant 2018 - Present Consult and implement sales/marketing, client experience, and technology strategies in businesses and franchises. • Led customer experience initiative for **RE/MAX World Headquarters**. Developed business dashboard app. Reduced a client's 12-person call center wait times from 45 min. to 20 sec. SBA Veteran-Owned Certified. AREA 15 VENTURES (PRIVATE EQUITY FIRM & MULTI-BRAND FRANCHISOR) • Castle Rock, CO President & Chief Technology Officer, Chief of Staff 2022 - 2024 Accelerated merger and acquisitions with significant growth by leveraging strategic operations and technology. Added 500+ Locations in development in under 2 years. Doubled Same-Store Sales. Zapier award winner. MOTTO MORTGAGE PLUS (MULTI-STATE MORTGAGE LENDER/BROKER) • Houston, TX & Denver, CO **Chief Operating Officer -** Recognized by Fortune & Great Place to Work 2020 - 2022 Led operations, training, marketing, and IT for a multi-state correspondent lender/broker with 20 Loan Officers. Developed a platform that Tripled processor output, enhanced client experience, streamlined communication, and automated marketing. Created pre-approval app. UWM innovation award winner. ENERGIZE COLORADO (COVID RESPONSE LED BY GOVERNOR/TECHSTARS FOUNDER) • Denver, CO Chief Operating Officer & Head of Operations, Founding Team Member 2020 - 2021 Led operations for a 200+ volunteer organization. Spearheaded marketing, technology, partnerships, & workflows. Deployed \$25M in Grants to small businesses in 9 months. Automated marketing and Slack workflows. RE/MAX & MOTTO MORTGAGE WORLD HEADQUARTERS (TOP 10 FRANCHISOR) • Denver, CO Head of Recruiting, Retention, and CX - Business Growth Consultant 2016 - 2018 Directed multiple teams and operations to develop global strategies, driving corporate and franchise growth. Supported the go-to-market strategy for a \$20M startup franchise, achieving 100+ franchise sales in two years. Vetted **\$40M** technology company acquisition. Led design, implementation, go-to-market strategy, adoption, and improvement of marketing initiatives, apps, and SaaS products to a Network of 120,000+. VETERANS OF FOREIGN WARS (VFW) POST 1 (FIRST VFW FOUNDED IN 1899) • Denver, CO **Chief Information Officer & Chief Financial Officer** 2013 - 2016 Accountable for all organization financial matters as well as technology, marketing, recruiting, and compliance. Revamped a legacy organization featured in The New York Times. Built online application platform. DO THE BANG THING SALON (PREMIUM HAIR COLOR/CUT SALON) • Denver, CO Chief Operating Officer & Chief Marketing Officer, Co-Founder 2011 - 2020 Led marketing, finance, technology, pricing, and strategy for one of the fastest growing hair salons in Denver. Top 250 Private Companies to work for by Colorado Biz Magazine. Migrated to an API based POS/CRM. EDUCATION & MILITARY EXPERIENCE Galvanize • Denver, CO Software Engineering & Web Developer Immersive 2018 - 2019 Executive Master of Business Administration 4.0 GPA 2015 - 2018 **UNIVERSITY OF DENVER •** Denver, CO

Bachelor of Science • Biochemistry & Biology 3.75 GPA

Infantry Team Leader & Combat Medic

2011 - 2014

2007 - 2011